

Dear Parent(s),

My name is Dan Nickel, and on behalf of Music & Arts, I am proud to serve as the Educational Account Manager for the Cuthbertson Middle School. I would like to thank your director for the opportunity to share our Rental program, and I am so glad that you are supporting your child's interest in music.

Since 1952, filling the world with music has been our vision. We are the leading instrumental music provider chosen by educators across the country. Our 200+ Educational Account Managers, 200+ Retail Stores, and 300+ Rapid Rental affiliates support the start of nearly a quarter million new musicians each school year.

In fact, we have a location nearby in Arboretum Shopping Center to help ensure local support for you (additional nearby locations may be found online) and your child's program. Our local presence combined with our online offerings and my personal service makes us the most accessible, convenient and affordable provider for you.

Some highlights of our Rental program are...

- You may return or exchange the instrument at any time with no penalty.
- We have a maintenance plan that covers repairs while you are renting.
- 100% of rental payments apply towards the purchase of an instrument.
- We offer special purchase discounts that are exclusively available to our rental customers.
- We have the preferred instrument brands, books and supplies for your class.

Renting with us is simple. \$4.99 covers your first two month for most instruments, and then it's only \$32.00 a month after that. One Penny covers your first month of our maintenance plan for most instruments, and then it's only \$10.00 a month after that.

A couple things to note before you get started...

- If you are signing up for the Summer Camp, you will need to select "Summer Delivery" and then during checkout "Deliver" or "Pickup In Store". Instruments should be ready at the beginning of June.
- If you are NOT doing the Summer Camp, you will need to select "Fall Delivery" and at checkout choose "Deliver to School". I will have your instrument to you when school starts.

That's it! You can visit www.musicarts.com/rentals to get started! If you should have any questions, please feel free to contact me at dnickel@musicarts.com.

Thank you!

Dan Nickel

Educational Account Manager